



SALES DIRECTOR



DECEMBER 2025 UNIT NEWSLETTER

NOVEMBER RESULTS

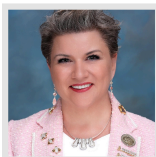


Congrats!

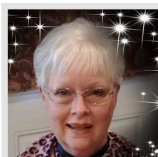


November 2025

Power Up & Grow Prize Earners-November



Christi Rossi



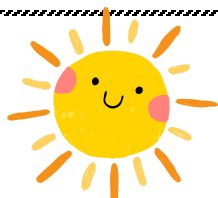
Marilyn Taylor



Christi Rossi welcomed
Kimberly Hamby



Darla Carver welcomed **Abbigale Hollingsworth**



Sunshine Superstart

**Get registered NOW at
sunshinesuperstart.com**



Blessed BeelieverZ TOP TEAMS



Jodie Knitter's Team
\$2,734.00



Lesley Bontrager's Team
\$1,833.50



Jodie Cooper's Team
\$1,008.50



November

Want to be part of the Great 8?



Looking for accountability and daily trainings? Join us!



JOIN US FOR THE
GREAT 8 Leadership Call!
MONDAY - FRIDAY
8:00-8:30AM ET
EVERYONE IS WELCOME!

 Daily Calls on Conference Call #



DIAL IN CODE IN IS 605-472-5189
ACCESS CODE 1391867#

Cash Giveaway!

Ask 5 questions about the MK business for a chance to win

\$500

How to get entered:

1. Watch a quick video
2. Fill out the form

SCAN ME 


 

Red Jacket Leaders

 **STAR TEAM BUILDER**

 **Jodie Cooper**

- Lesley A. Bontrager
- Darla Carver
- Kristina J. Jarvis
- Jennifer J. Brown*
- Tiffany M. Brown*
- Kimber L. Phillips*
- Nicole Kinsey*
- Selena Phillips*
- Haley A. Nauss*
- Katelyn N. Green*
- Kandace Zimmerly*

 **STAR TEAM BUILDER**

 **Lesley Bontrager**

- Marilyn F. Taylor
- Glenda McClamma
- Kel Putnal
- Kristina D. Albritton*
- Chrystal Barrs*
- Kara D. Mathis*
- Savannah F. Barnett*

SENIOR CONSULTANTS

***Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege**

Luz Melendez

- Cheryl Davis
- Olga E. Flores*

Cheryl Davis

- Lisa Graham
- Shannon Myers

Lynelle Colon

- Audrey M. Sylvain
- Evangelina Morales*
- Mary Beth Robbins-Hall*
- Stacey A. Shrimplin *
- Rita D. Gibson*
- Brenda J. Carbajal*

Ada Anderson

- Jodie H. Cooper
- Rosie A. Quintanilla*
- Angelita Mosley*
- Gina M. Pinner*
- Tammy Tibbs*
- Meredith L. Baden-Spencer*
- Tressa Long*
- Darlene Miller*
- Katrina Sergeant*
- Keelah Cole*

Pauline Doan

- Jaclyn R. Miller

Jenein Hamilton

- Kammi Berry

Janel Mills

- Florence R. LoPiccolo
- Cynthia L. Reyes
- Vicki Smythe
- Katherine Blix
- Jennifer Flores*
- Karla C. Suszek*
- Milagros Vazquez*

Audrey Sylvain

- Sonya Fowler

Zory Hall

- Janel Mills
- Shemay Castro*
- Janet Reinalda
- Irene De Jesus *

Marty Woods

- Marie Hendry
- Lisa Strauser *

Josie Knitter

- Jane Krogmeier

CAREER PATH DIQ

8+ active team members
Committed to debuting as a Sales Director in 1-3 months

Elite Team Leader

8+ active team members

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

START

Promotions



Senior Consultant



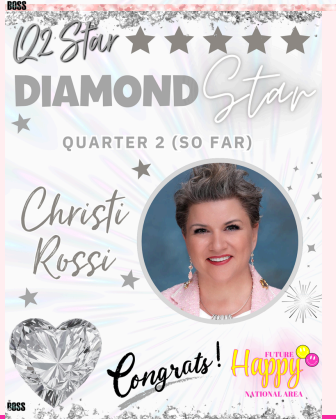
Star Team Builder



Team Leader

QUARTER TWO STAR CONSULTANT TRACKING

Congrats to our Quarter 2 On Target Stars & Already Stars



Sept. 16th-December 15, 2025 On Target Q2 STAR Consultants As of November 30, 2025



YTD COURTS

TOP TEN

1. Jane Krogmeier	\$14,888
2. Josie Knitter	\$11,108
3. Lesley Bontrager	\$8,834
4. Marilyn Taylor	\$7,173
5. Jodie Cooper	\$5,919
6. Sandra Swarts	\$5,444
7. Cheryl Davis	\$5,068
8. Cynthia D'Andrea	\$4,593
9. Lisa Graham	\$3,654
10. Audrey Sylvain	\$3,566
Christi Rossi	\$15,720



Court of Sharing

Personal Qualified Team Members

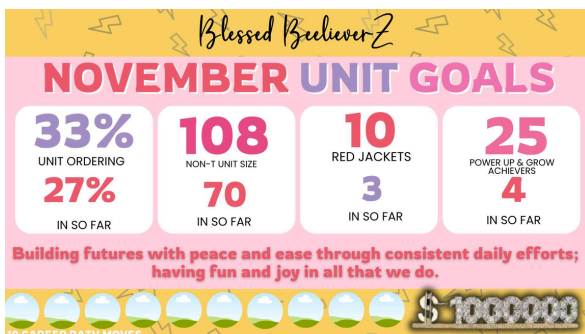
Josie Knitter	1
Lesley Bontrager	1



Unit Court	6Q & \$10,000
Princess Court	12Q & \$20,000
Princess Elite	18Q & \$30,000
Queen's Court	24Q & \$45,000

7/1/25-6/30/26

\$45,000 Retail Production



Where we ended the month of November



Blessed Beeliever 2

PRIZE VAULT

GET YOUR NAME ON THE WHEEL FOR A CHANCE TO WIN WHEN YOU ACHIEVE ANY OF THE FOLLOWING:

- \$300 W/SALE BY THE 15TH
- \$600 POWER ACHIEVER
- 1 ENTRY FOR EACH NEW TEAM MEMBER SIGNED
- 5 ENTRIES FOR EACH GREAT START QUALIFIED
- 5 ENTRIES WHEN YOU ARE GREAT START QUALIFIED
- 1 ENTRY WHEN YOU'RE CLEAN ON TARGET FOR STAR

PRIZE WHEEL WILL BE SPUN EACH MONTH!



JOIN US FOR OUR

Holiday Party

Everyone bring a white elephant gift valued at no more than \$10 for exchange

Catered Dinner
Costs and Details TBD

SPECIAL GUEST:
SENIOR SALES DIRECTOR
NANCY BOUCHER
6X MILLION \$ DIRECTOR

SPouses/Spices are welcome
HOLIDAY CUTE ATTIRE
12-3:00PM
20
DECEMBER
held at Josie Knitter's home: 3065 Collins Ct The Villages FL 32163

ALL 2ND QUARTER STARS WILL ENJOY ICE CREAM & SHOPPING TOGETHER IN THE TOWN SQUARE AT 3:00PM

Power Packed Thursdays

Our Book

LUNCH BUNCH

Guests are welcome to join us!

Each Thursday at Noon!

Join us as we read and discuss *Let Them* by Mel Robbins, #1 New York Times bestselling author, award-winning podcast host, and a trusted expert in personal growth! We will read the book weekly and then come together to discuss it, so have your highlighters ready!

ALL ARE INVITED!

ZOOM ID: beez1
(Zoom ID is all lowercase)

Happy Hustle BOOKING HOUR

Each Thursday 5:00-6:00pm

Login: beez1 (all lowercase)

BRING WORKING TOOLS:
CATALOG, CALCULATOR,
CALENDAR, CUSTOMER NAMES
& BUBBLE/TRACKING SHEET

customers and potential team members!

Happy Half Hour IN Pink

Weekly on Thursday 6:00-6:30 PM EST

Kick off or reignite your business!

Non sample 30 minutes to share why you love MK and how your friends and family can help!

ZOOM ID: beez1 (all lowercase)

December Blessed Beeliever 2

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1 Million \$ Monday 6:00-8:00pm EST on ZOOM ZOOM: beez1	2	3	4 LET THEM CHAPTER 16 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	5 Book 5 by the 5th!	6 Saturday Skincare Social 10am-1pm @ Christi's Home 212 Haverford Ct Debar, FL 32713
7 \$1650 in for Star WAS Due	8 Million \$ Monday 6:00-7:00pm EST on ZOOM ZOOM: beez1	9	10 Book 10 by the 10th! RISING RED RUMBLE 7:00 EST 7:00-8:00pm REDS are invited to attend	11 LET THEM CHAPTER 17 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	12	13
14 \$1800 in for Star WAS Due	15 Quarter 2 Star Consultant Deadline! Million \$ Monday 6:00-7:00pm EST on ZOOM ZOOM: beez1	16	17 MyShop Launches Today!	18 LET THEM CHAPTER 18 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	19	20 BEEZ HOLIDAY PARTY 12pm-3pm @ Josie's Home The Villages, FL STAR PARTY ICE CREAM / SHOPPING 3PM
21 \$150 in for Star WAS Due	22 Million \$ Monday 6:00-7:00pm EST on ZOOM ZOOM: beez1	23	24	25 Merry Christmas	26	27
28 \$300 in for Star WAS Due	29 Million \$ Monday 6:00-7:00pm EST on ZOOM ZOOM: beez1 KIT & COMMY REWARD YOUTUBE LIVE 3PM AK 1 1PM PST 11AM CST 12PM EST	30	31 NEW Year's EVE			CONSULTANT VISION WORKSHOP 8AM AK 1 9AM PST 11AM CST 12PM EST

A1 CLUB ACHIEVERS

Jane Krogmeier
Christi Rossi
Josie Knitter
Marilyn Taylor
Audrey Sylvain
Lesley Bontrager
Marie Hendry
Gina Pinkham
Kel Putnal
Florence LoPiccolo
Cynthia D'Andrea

Jaclyn Miller
Cheryl Davis
Jodie Cooper
Jenein Hamilton
Martha Woods
Prebble Bonett
Laura Ragans
Cynthia Johanson

OT \$600 CONSISTENCY

Jane Krogmeier
Marilyn Taylor
Josie Knitter
Christi Rossi
Audrey Sylvain
Lesley Bontrager

Be sure to check beez.pink for promotions, party info, and great tools for recruiting and more!

Status Codes Guide

Below you will find the different status codes the company uses and what they mean.

NEW CONSULTANT CODES

N1
FIRST MONTH:
New Consultant who has not yet placed an order

N2
SECOND MONTH:
New Consultant who has not yet placed an order

N3
THIRD MONTH:
New Consultant who has not yet placed an order

New consultants who have not placed qualifying orders in their first 4 months will miss out on their free product bundles and bonuses

ACTIVE CODES

A1
The month an active order has been placed
30% off discount is ACTIVATED!

A2
An active order was placed last month
30% off discount is still active

A3
An active order was placed the month before last
30% off discount is still active

INACTIVE CODES

I1
It has been 3 months since an active order was placed
Discount is inactive

I2
It has been 4 months since an active order was placed
Discount is inactive

I3
It has been 5 months since an active order was placed
Discount is inactive

If an order is not placed this month, the Consultant will lose their Team Members

TERMINATING CODES

T1
It has been 6 months since an active order was placed
Discount is inactive

T2
It has been 7 months since an active order was placed
Discount is inactive

T3
It has been 8 months since an active order was placed
Discount is inactive

The Consultant is in Terminating status and no longer has their Team Members. They have 6 months to place an active order before their Consultant account expires.

T4
It has been 9 months since an active order was placed
Discount is inactive

T5
It has been 10 months since an active order was placed
Discount is inactive

T6
It has been 11 months since an active order was placed
Discount is inactive

This is the last month for the Consultant to place an Active order before their

If you are in A1, A2, or A3 status and you place an **accumulation** of \$225+ wholesale in one month, OR you place a \$225+ wholesale order at one time, it will reset you back to A1 status that month. If you are **not** in A1, A2, or A3 status, you **MUST** place a \$225+ wholesale order **at one time**, to reset you back to A1 status.

EXAMPLES:

Sally places an active order of \$225+ wholesale in June, so in June she becomes A1. In July she places a \$50 wholesale order and receives her 50% discount but she stays in A2. August she is in A3 status and she places a \$200 wholesale order and receives her 50% discount but she stays in A3. In September she moves to I1 status so her discount becomes "Inactive" until she places an Active order of \$225+, which will then set her back to A1 status once the order has been placed.

Julia places an active order in June of \$225+ wholesale, so in June she becomes A1. In July she doesn't place an order so she stays in A2. In August she is in A3 status and she places a \$225+ wholesale order which resets her back to A1 status. September becomes her A2 Status month.

Katie places an active order in June of \$225+ wholesale, so in June she becomes A1. In July she places a \$50 wholesale order and receives her 50% discount, then later that month she places a \$100 wholesale order with her discount and then another \$125 order after that all in June, bringing her accumulated production for THAT month over \$225 wholesale, which resets her back to A1 status again. August then becomes her A2 status month.

NOVEMBER CELEBRATIONS!



HAPPY BIRTHDAY *celebrate*

Marilyn Taylor
Darla Carver
Jodie Cooper
Rosie Quintanilla
Lizzette Rivera
Jennifer Brown



Happy Elite Earners!



3rd

Happy Heart Elite Earner

You have earned a smiley face charm for November.



Josie Knitter

Congrats on earning a Happy Heart Elite charm because you alone or you and your new team members from the current month are responsible for \$1200+ wholesale.

Happy Heart Elite Earner

You have earned a smiley face charm for November.



Jane Krogmeier

Congrats on earning a Happy Heart Elite charm because you alone or you and your new team members from the current month are responsible for \$1200+ wholesale.

2nd

**GET STATUS SAVVY!
KNOW YOUR STATUS
CODE AND THE
STATUS LEVEL OF
YOUR TEAM
MEMBERS!**

Christi Rossi

212 HAVERFORD CT, DEBARY, FL 32713

VISIT BEEZ.PINK OR
SCAN QR CODE FOR
IMPORTANT INFO &
LINKS TO BOOK TIME TO
CONNECT WITH CHRISTI



SCAN HERE

Million \$ MONDAY

GUESTS ARE WELCOME!

Join us LIVE for Training, Product Knowledge, & Tons of Fun!

New Format with Shorter Meeting

UPDATE

Monday Nights
6:00pm-7:00pm

JOIN US LIVE ON **Zoom**
Login: beez1 (all lowercase)

Directors-in-Qualification



Elite Team Leaders



Team Leaders



Star Team Builders



Senior Consultants



Blessed
BeelieverZ

