



Blessed BEEELIEVERZ

Christi Rossi

SALES DIRECTOR

\$1000000

MARCH 2026
UNIT NEWSLETTER
FEBRUARY RESULTS

Words of Wisdom from our Founder, Mary Kay Ash

Remember, if you do the things you ought to do when you ought to do them, then someday you can do the things you want to do when you want to do them – like being a National. Whatever you do or dream you can do – begin it. Boldness has genius and power and magic in it.
(Career Conference '95 Speech)



Consultant Spotlight of: Susann Pool-Vega

Susann Pool-Vega from Wellington, FL has been a cherished member of my personal Mary Kay team for the past 10 years. I actually met Susann years ago through Tupperware when I hosted a party with her. From the very beginning, I was struck by what a warm, genuine, and thoughtful person she is. She is truly one of the sweetest women you could meet—a wonderful mother and friend who is always brightening someone's day with a handwritten card or a surprise gift. Her kindness and generosity make such a difference in the lives of those around her.

Susann is the proud mom of her son, Richard Vega (40), and she says her favorite role in life is being a mother. Over the years, Susann has had an impressive variety of careers that reflect her love for people and service. She has worked as a hairdresser, an internal bank auditor, a Tupperware Star Director, in fine jewelry sales, and now as a Mary Kay Independent Beauty Consultant.

With all of that experience, Susann brings incredible wisdom and encouragement to those around her. What she is most looking forward to in her Mary Kay business is helping others build their own businesses and achieve their goals.

We are so blessed to have Susann's heart, experience, and encouragement in our Mary Kay family! ❤️



FEBRUARY ANNIVERSARIES



**Sandra Swarts
Ada Anderson
Savannah Barnett
Barbara McDaniels
Lisa Graham
Selena Phillips
Glenda McClamma
Keelah Cole**



FEBRUARY CELEBRATIONS!



**Jenein Hamilton
Prebble Bonett
Beverly Brown
Cynthia D'Andrea
Milagros Vazquez
Hilary Allen
Audrey Sylvain
Martha Woods
Angelita Mosley
Stacey Shrimplin-Kaser
Lois Sevcech**



March 2026 Blessed BeelieverZ

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1 WAS Due \$1500 in for Star	2 Million \$ Monday 6:00-7:30pm EST on ZOOM ZOOM: beez1 MK On People Management 6	3	4	5	6 FOCUS FRIDAY 3-4pm ET Zoom: beez1	7 SUPER SATURDAY!
8 WAS Due \$1650 in for Star	9 Million \$ Monday 6:00-7:30pm EST on ZOOM ZOOM: beez1 MK On People Management 7	10	11	12	13	14
15 WAS Due STAR CONSULTANT DEADLINE!	16 Million \$ Monday 6:00-7:30pm EST on ZOOM ZOOM: beez1 MK On People Management 8	17	18	19	20 FOCUS FRIDAY 3-4pm ET Zoom: beez1	21 PINK POWER SATURDAY \$ free event - ALL ARE WELCOME! 10am EST Zoom: beez1
22 WAS Due \$150 in for Star	23 Million \$ Monday 6:00-7:30pm EST on ZOOM ZOOM: beez1 MK On People Management 9	24	25	26	27 CAREER CONFERENCE - ORLANDO, FL	28
29 WAS Due \$300 in for Star	30 Million \$ Monday 6:00-7:30pm EST on ZOOM ZOOM: beez1 MK On People Management 10	31				

PINK POWER

Saturday

MARCH 21ST
10:00AM-11:00AM ET

(must be present to win)

**STARS & RED JACKET CELEBRATION,
PRODUCT GIVEAWAY,
AND OUR HOSTESS MONEY TREE**

Everyone can attend!



LIVE ON ZOOM

Login: beez1 (all lowercase)

**Featuring:
Special Guest
NSDE Linda Toupin**



March

MOMENTUM

MARCH

momentum

MARCH 2026 ESTART PROMOTION

March 1-31, 2026

Ready for a bold ask? Incoming Consultants can start their Mary Kay business for only \$10 in March!

\$10 ESTART!

SALES DOUBLE CREDIT PROMOTION

March 1-15, 2026

Earn \$1 in Seminar double credit for each \$1 in estimated retail sales on orders received and accepted by the company March 1-March 15, 2026.

(*max bonus: \$2,000 in retail bonus credit in addition to monthly est. retail max of \$13,000)

DOUBLE CREDIT!

SHARING DOUBLE CREDIT PROMOTION

March 1-31, 2026

Earn double credit toward Seminar Awards 2026 when you add Great Start-qualified new personal team members March 1-March 31, 2026!

(max bonus: 6 GSQ team members in addition to monthly cap of 13 GSQ team members)

DOUBLE CREDIT!

MARCH

momentum

COURT OF SALES

March 1-15, 2026

Retail	Bonus	Total Credit
\$100	\$100	\$200
\$450	\$450	\$900
\$800	\$800	\$1,600
\$1,200	\$1,200	\$2,400
\$2,000	\$2,000	\$4,000
\$3,600	\$2,000	\$5,600
\$13,000	\$2,000	\$15,000

*max bonus: \$2,000 in retail bonus credit in addition to monthly estimated retail maximum of \$13,000

COURT OF SHARING

March 1-31, 2026

Great Start Qualified	Bonus	Total
1	1	2
3	3	6
5	5	10
6	6	12
13	6	19

Earn double credit for up to 6 Great Start qualified new personal team members!

Consistency is Sexy!



FEBRUARY EARNERS

\$600 ACHIEVERS

Josie Knitter*
Cindy Lyons *
Cheryl Davis* Cynthia D'Andrea*
Mary Jones* Audrey Sylvain*

HAPPY HEART ACHIEVERS

Josie Knitter



Happy Heart Elite with
\$1200 Wholesale



Cindy Jones



Happy Heart Elite with
\$1200 Wholesale



\$225 ACHIEVERS

Lesley Bontrager
Sandra Swarts
Marilyn Taylor
Luz Melendez
Julia Fink
Darlene Johnson
Florence Healy
Jane Krogmeier*
Beverly Brown*
Karen Cyrankowski
Shelly Nelson
Sarah Mielke
Kristina Jarvis
Sabrina Yocum

***All are on target for consistency excursion in Forth Worth at Seminar**

YTD COURTS

TOP TEN

1. Josie Knitter	\$21,509
2. Jane Krogmeier	\$19,755
3. Lesley Bontrager	\$11,303
4. Marilyn Taylor	\$9,509
5. Cindy Lyons	\$8,459
6. Sandra Swarts	\$8,081
7. Cheryl Davis	\$7,984
8. Cynthia D'Andrea	\$7,782
9. Jodie Cooper	\$7,377
10. Audrey Sylvain	\$6,067
Christi Rossi	\$24,995



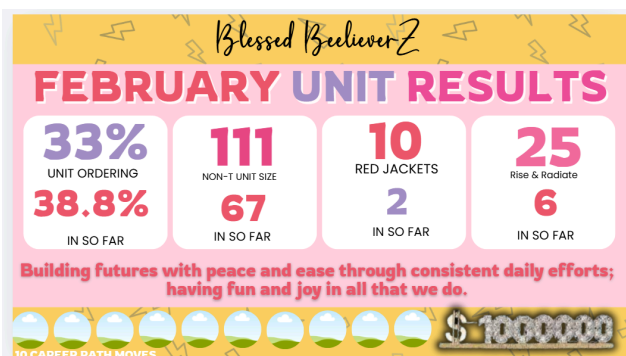
Court of Sharing

Personal Qualified Team Members

Josie Knitter	1
Lesley Bontrager	1

Unit Court	6Q & \$10,000
Princess Court	12Q & \$20,000
Princess Elite	18Q & \$30,000
Queen's Court	24Q & \$45,000

(Retail Amounts)



Where we ended the month of February



Top Teams

Josie Knitter's Team



\$2,823.00

Lesley Bontrager's Team



\$1,050.50

Luz Melendez's Team



\$968.50

Welcome to Our Unit

Christi Rossi welcomed



Cindy Jones

Directors-in-Qualification



Blessed
BeelieverZ

Elite Team Leaders

8+ Team Members, Earns 9% or 13%



Team Leaders

5-7 Team Members, Earns 9% or 13%
personal team commission



Star Team Builders

3-4 Team Members, Earns 4%, 6%, or 8%
based on personal and team sales volume



Lynelle Colon

Janel Mills

Senior Consultants

1-2 Team Members, Earns 4%



Pauline Doan

Luz Melendez

Ada Anderson

Jodie Cooper

Audrey Sylvain

Martha Woods

Josie Knitter

Lesley Bontrager



Christi Rossi

212 HAVERFORD CT, DEBARY, FL 32713

VISIT BEEZ.PINK OR
SCAN QR CODE FOR
IMPORTANT INFO &
LINKS TO BOOK TIME TO
CONNECT WITH CHRISTI



SCAN HERE

Caddy Daddy's Corner



As we set our sights on the iconic Pink Cadillac this year, my mind goes back to one of my favorite memories: driving that shimmering car through the DeLand dog parade. I can still see Christi beaming as she waved through the sunroof, with our dog Penny right there with us, soaking in the cheers from the crowd.

That day was more than just a fun outing; it was a celebration of everything we work for. It was a moment of pure joy and immense pride, seeing the community's reaction and realizing that this Cadillac is a rolling trophy for the heart and soul you put into your businesses. It represents every "yes," every late-night coaching call, and every life we have touched together.

That sense of pride—the feeling that we belong at the top—is what I want for all of us again. This isn't just my journey; it's ours. Every facial and every connection brings us closer to that pink paint and the joy of another victory lap. Let's make this the year we bring the trophy back home where it belongs!

With love and belief, **TOM**
Rossi