



Blessed

BEEELIEVERZ

Christi Rossi

SALES DIRECTOR

\$1000000



SEPTEMBER 2025
UNIT NEWSLETTER

AUGUST RESULTS

Happy Hour

HAPPY HOUR

TRAINING - INSPIRATION - RECOGNITION - FUN
AUGUST ACHIEVER!



- Consultant Qualification
(complete at least 1)
- 1 Personal Team building Medal (3 or more new team members signed)
 - 2 Team \$2,000 (You + or least 1 team member ordering \$2,000 wholesale total)
 - 3 \$650 personal wholesale & 1 new team member signed
 - 4 \$1200 wholesale (personal + New Team Members signed in the month)

Jodie Cooper

HAPPY HOUR

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AUGUST ACHIEVER!



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Wini Knowlton

HAPPY HOUR

TRAINING - INSPIRATION - RECOGNITION - FUN



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Second Thursday of
every month
12pm CST | 1pm EST



Zoom ID will be sent to you upon
completion of qualifications.

Director Qualification
(complete at least 1)

- 1 4 or more Unit Great Start Qualified
- 2 10 or more new Unit Agreements
- 3 Personal Gold Medal

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AUGUST ACHIEVER!



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Lesley Bontrager

CONGRATS!

We are ready for
huge growth!



Congrats!

Happy Heart
Elite Earner

You have earned a smiley face
charm for August.



Lesley Bontrager

Congrats on earning a Happy
Heart Elite charm because you
alone or you and your new team
members from the current
month are responsible for
\$1200+ wholesale.

Happy
NATIONAL AREA

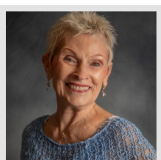
BESS

August 2025

POWER UP & GROW
SELLING CHALLENGE

Place a \$600+ wholesale order in
July AND August to earn this exclusive
Mary Kay Packed Party earning set,
plus you will receive 400 star credits!

400
star
credits



Josie Knitter



Christi Rossi

600 Club

Christi Rossi
Josie Knitter
Lesley Bontrager
Sandra Swarts
Cynthia D'Andrea
Lisa Graham



\$100 CASH
GIVEAWAY!

EARN ENTRIES
FOR EACH
MOVE UP THE
CAREER PATH!

Cash drawing
for every 10
promotions in
BeeZ Unit!



EXAMPLE:
Move from Consultant
to Star Team Builder =
2 ENTRIES!



BESS

Blessed BeelieverZ TOP TEAMS



Jodie Cooper's Team
\$2,247.00



Zory Hall's Team
\$1,348.75

GO TEAM!

August



GREAT 8 (at 6:30am M-F)

Looking for
accountability and
daily trainings?



Want to be part of
the Great 8?
Reach out and
ask Christi how!

WANT AN INFUSION OF FUN? LOVE TO WIN?
JOIN US FOR

Winning WEDNESDAY



zoom

WEDNESDAY SEPTEMBER 24TH
7PM CST 8PM EST

with the inspiring story of
NATIONAL SALES DIRECTOR

**LARA
MCKEEVER**



HOSTED BY
CONNIE MILLER & CHERIE THIBODEAUX

GET A PEEK INTO A POSITIVE, POWERFUL WOMEN WHO ARE
CRUSHING THEIR DREAMS & WINNING IN LIFE!



GIVEAWAYS GALORE

INVITE

customers and
potential team
members!

Red Jacket Leaders



**STAR TEAM
BUILDER**

Ada Anderson

- Jodie H. Cooper
- Rosie A. Quintanilla
- Angelita Mosley
- Gina M. Pinner
- Tammy Tibbs*
- Meredith L. Baden-Spencer*
- Tressa Long*
- Darlene Miller*
- Katrina Sergeant*
- Keelah Cole*



**STAR TEAM
BUILDER**

Jodie Cooper

- Lesley A. Bontrager
- Patricia S. Gilleen
- Kristina J. Jarvis
- Nicole Kinsey*
- Selena Phillips*
- Haley A. Naus*
- Jennifer J. Brown*
- Tiffany M. Brown*
- Kimber L. Phillips*
- Katelyn N. Green*
- Kandace Zimmerly*



**STAR TEAM
BUILDER**

Zory Hall

- Janel Mills
- Janet Reinalda
- Janel Mills
- Irene De Jesus *



**STAR TEAM
BUILDER**

Janel Mills

- Florence R. LoPiccolo
- Cynthia L. Reyes
- Vicki Smythe
- Katherine Blix
- Jennifer Flores*
- Karla C. Suszek*
- Milagros Vazquez*
- Wendy R. Chacon*

*Inactive team members;
regain active status by
placing a
**\$225 wholesale order to
receive discount ordering
privilege**

SENIOR CONSULTANTS

Luz Melendez

- Cheryl Davis
- Olga E. Flores

Pauline Doan

- Jaclyn R. Miller
- Teresa L. Weiler*

Marty Woods

- Marie Hendry
- Lisa Strauser *

Cheryl Davis

- Lisa Graham
- Shannon Myers*

Lesley Bontrager

- Kristina D. Albritton
- Chrystal Barrs *
- Glenda McClamma *
- Kel Putnal *
- Kara D. Mathis*
- Savannah F. Barnett*

Lynelle Colon

- Audrey M. Sylvain
- Evangelina Morales
- Mary Beth Robbins-Hall*
- Stacey A. Shrimplin *
- Rita D. Gibson*
- Brenda J. Carbajal*
- Maria F. Ramos*
- Gllaucya Araujo*

Audrey Sylvain

- Sonya Fowler

Cynthia D'Andrea

- Rachel Paine

START

Promotions



Senior Consultant

Marty Woods



Star Team Builder

Zory Hall



Team Leader



QUARTER ONE STAR CONSULTANT TRACKING

Congrats to our On Target Stars

MARY KAY star consultant Program

june 16 - sept. 15, 2025

Be a rising star! You can earn exciting prizes and experiences in the Star Consultant Program while building your Mary Kay business. Here's a small selection of featured prizes this quarter, but check the Star Consultant Program Boutique website for even more rewards. And don't forget: The achievements you enjoy through the Star Consultant Program can help you earn rewards in other Mary Kay® programs, so keep reaching for the stars!

pearl	pearl
M2 Wireless Micro Team Travel Bag - Black Item #14-1128	Rechargeable Backspace Dryer - Pink/Pose Gold Item #03-0399
Theragun Genie Massage Therapy Device Item #20-0267	Kate Spade Gold Tone Travel Backpack Watch Item #03-0374
pearl	pearl
Apple AirPods 4 Item #14-0424	Ring PureFit Indoor Security Camera - White Item #03-0387
Croston HD3 Perfume Item #03-0385	Zwilling 8 Piece Stainless Steel Knife Set with Wood Case Item #03-0386
emerald	diamond
Tony Birch Mini Slider Bracelet - Tony Gold/Pink Item #03-0383	Sport Bella Versa-Brella XL Canopy Umbrella - Monarch Blue Item #03-0382
DIFF Cream Sunscreen - Avocado Scent with Blue Lids Item #03-0384	Calsonic Popcorn Control Citrus Juicer Item #03-0381
ruby	sapphire
Colebrook Insulated Lunch Bag - Daisy Item #03-0380	Neeli Cardini Pearl Drop Earrings Item #03-0379
3 in 1 Ice Cream Pops Maker - Rose Gold Item #03-0378	Hydropeak Voyager 40oz Stainless Steel Water Bottle - Rose Gold Item #03-0377
Har Mar Quins Flip Flops - Black Ankle Strap Item #03-0376	Pharos Pink Tote - Navy Item #03-0375

June 16, 2025-Sept. 15, 2025

On Target Q1 STAR Consultants

As of August 30, 2025

 Christi Rossi PEARL STAR	 Josie Knitter EMERALD STAR \$25.50 to Next Star Level	 Lesley Bontrager EMERALD STAR \$1035.25 to Next Star Level	 Sandra Swarts SAPPHIRE STAR \$590.40 to Next Star Level	 Jodie Cooper \$443.15 to Star Level
 Cynthia D'Andrea \$605.50 to Star Level	 Florence LoPiccolo \$1,050.80 to Star Level	 Lisa Graham \$1,109.00 to Star Level	 Martha Woods \$1,166.00 to Star Level	 Cheryl Davis \$1,173.00 to Star Level
 Mary Sanguedolce \$1,176.70 to Star Level	 Kristina Jarvis \$1,241.00 to Star Level	 Jaclyn Miller \$1,241.00 to Star Level	 Pat Gilleen \$1,282.00 to Star Level	 Janel Mills \$1,474.00 to Star Level

Happy
NATIONAL AREA
Blessed Believers

YTD COURTS

TOP TEN



1. Lesley Bontrager	\$4,699.50
2. Sandra Swarts	\$3,912.00
3. Josie Knitter	\$3,676.00
4. Cynthia D'Andrea	\$3,225.00
5. Jodie Cooper	\$2,149.00
6. Lizzette Rivera	\$1,654.00
7. Lisa Graham	\$1,382.00
8. Janet Reinalda	\$1,304.00
9. Cheryl Davis	\$1,254.00
10. Evangelina Morales	\$1,180.00

Court of Sharing

Jodie Cooper 1



Unit Court	6Q & \$10,000
Princess Court	12Q & \$20,000
Princess Elite	18Q & \$30,000
Queen's Court	24Q & \$45,000

7/1/25-6/30/26

\$45,000 Retail Production

Be sure to check beez.pink for promotions, party info, and great tools for recruiting!



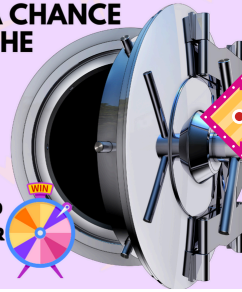
Blessed Beeliever 2

PRIZE VAULT

GET YOUR NAME ON THE WHEEL FOR A CHANCE TO WIN WHEN YOU ACHIEVE ANY OF THE FOLLOWING:

- \$300 W/SALE BY THE 15TH
- \$600 POWER ACHIEVER
- 1 ENTRY FOR EACH NEW TEAM MEMBER SIGNED
- 5 ENTRIES FOR EACH GREAT START QUALIFIED
- 5 ENTRIES WHEN YOU ARE GREAT START QUALIFIED
- 1 ENTRY WHEN YOU'RE CLEAN ON TARGET FOR STAR

PRIZE WHEEL WILL BE SPUN EACH MONTH!



PRIZES



Power Packed Thursdays

Our Book

LUNCH BUNCH

zoom

Guests are welcome to join us!

We start Thursday, August 7th at Noon!

Join us as we read and discuss *Let Them* by Mel Robbins, #1 New York Times bestselling author, award-winning podcast host, and a trusted expert in personal growth! We will read the book weekly and then come together to discuss it, so have your highlighters ready!

ALL ARE INVITED!

ZOOM ID: beez1
(Zoom ID is all lowercase)

zoom

Happy

Happy Hustle

BOOKING HOUR

Each Thursday 5:00-6:00pm

zoom

Login: beez1 (all lowercase)

BRING WORKING TOOLS: CATALOG, CALCULATOR, CALENDAR, CUSTOMER NAMES & BUBBLE/TRACKING SHEET

Happy Half Hour

IN Pink

Weekly on Thursday 6:00-6:30 PM EST

Kick off or reignite your business!

zoom

Non sample 30 minutes to share why you love MK and how your friends and family can help!

ZOOM ID: beez1 (all lowercase)

SEPTEMBER 2025

BLESSED BEELIEVERZ UNIT

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	LABOR DAY 1 Million \$ Monday 6:00-8:00pm EST on ZOOM ZOOM: beez1	2	3	4 LET THEM CHAPTER 4 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	5 Book 5 by the 5th!	6
7 WAS Due	8 Million \$ Monday 6:00-8:00pm EST on ZOOM ZOOM: beez1	9	10 Book 10 by the 10th! RISING RED RUMBLE 7:00 EST / 6:00 CST REDS are invited to attend	11 LET THEM CHAPTER 5 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	12	13
14 WAS Due	15 Million \$ Monday 6:00-8:00pm EST on ZOOM ZOOM: beez1 QUARTER 1 STAR CONSULTANT DEADLINE	16	17	18 LET THEM CHAPTER 6 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	19	20 Star Party Brunch 11am-1pm
21 WAS Due	22 Million \$ Monday 6:00-8:00pm EST on ZOOM ZOOM: beez1	23	24	25 LET THEM CHAPTER 7 Spouse/Spice Night 7:00pm on Zoom: beez1 HAPPY HUSTLE BOOKING HOUR 5-6PM ZOOM: beez1 HAPPY HALF HOUR IN PINK 6:00-6:30pm ZOOM: beez1	26	27 Saturday Skincare Social 10am-1pm @ Christi's Home 212 Haverford Ct Debarry, FL 32713
28 WAS Due	29 Million \$ Monday 6:30-8:00pm EST on ZOOM ZOOM: beez1	30				

A1 CLUB ACHIEVERS

Christi Rossi
Lesley Bontrager
Sandra Swarts
Cynthia D'Andrea
Lisa Graham
Josie Knitter
Jaclyn Miller
Jodie Cooper
Lizzette Rivera
Janet Reinalda

Zory Hall
Evangelina Morales
Karen Cyrankowski
Patricia Gilleen
Mary Sanguedolce
Martha Woods
Shemay Castro
Marie Hendry
Susann Pool-Vega
Sabrina Yocum

OT \$600 CONSISTENCY

Christi Rossi
Josie Knitter
Lesley Bontrager
Sandra Swarts
Cynthia D'Andrea
Lisa Graham

AUGUST CELEBRATIONS!



celebrate
HAPPY BIRTHDAY

Laura Ragans
Luz Melendez
Teresa Messerschmidt
Cynthia Johanson
Evangelina Morales
Julie Tussing
Rita Gibson



Status Codes Guide

Below you will find the different status codes the company uses and what they mean.

Scan the code to learn more
about your active status & perks.



NEW CONSULTANT CODES

N1
FIRST MONTH:
New Consultant who
has not yet placed an
order

N2
SECOND MONTH:
New Consultant who
has not yet placed an
order

N3
THIRD MONTH:
New Consultant who has
not yet placed an order

New consultants who have not placed qualifying orders in their first 4 months will miss out on their free product bundles and bonuses

ACTIVE CODES

A1
The month an active
order has been placed

50% off discount
is ACTIVATED!

A2
An active order was
placed last month

50% off discount
is still active

A3
An active order
was placed the month
before last

50% off discount
is still active

INACTIVE CODES

I1
It has been 3 months
since an active order was
placed

Discount
is inactive

I2
It has been 4 months
since an active order was
placed

Discount
is inactive

I3
It has been 5 months
since an active order was
placed

Discount
is inactive

If an order is not placed this month, the
Consultant will lose their Team Members

TERMINATING CODES

T1
It has been 6 months
since an active order
was placed

Discount
is inactive

T2
It has been 7 months
since an active order was
placed

Discount
is inactive

T3
It has been 8 months
since an active order was
placed

Discount
is inactive

T4
It has been 9 months
since an active order was
placed

Discount
is inactive

T5
It has been 10 months
since an active order was
placed

Discount
is inactive

T6
It has been 11 months
since an active order was
placed

Discount
is inactive

The Consultant is in Terminating status and no longer has their Team Members.
They have 6 months to place an active order before their Consultant account expires.

This is the last month for the
Consultant to place an
Active order before their
Consultant account expires

**GET STATUS SAVVY!
KNOW YOUR STATUS
CODE AND THE
STATUS LEVEL OF
YOUR TEAM
MEMBERS!**

If you are in A1, A2, or A3 status and you place an **accumulation** of \$225+ wholesale in one month, OR you place a \$225+ wholesale order at one time, it will reset you back to A1 status that month. If you are **not** in A1, A2, or A3 status, you **MUST** place a \$225+ wholesale order **at one time**, to reset you back to A1 status.

EXAMPLES:

Sally places an active order of \$225+ wholesale in June, so in June she becomes A1. In July she places a \$50 wholesale order and receives her 50% discount but she stays in A2. August she is in A3 status and she places a \$200 wholesale order and receives her 50% discount but she stays in A3. In September she moves to I1 status so her discount becomes "Inactive" until she places an Active order of \$225+, which will then set her back to A1 status once the order has been placed.

Julia places an active order in June of \$225+ wholesale, so in June she becomes A1. In July she doesn't place an order so she stays in A2. In August she is in A3 status and she places a \$225+ wholesale order which resets her back to A1 status. September becomes her A2 Status month.

Katie places an active order in June of \$225+ wholesale, so in June she becomes A1. In July she places a \$50 wholesale order and receives her 50% discount, then later that month she places a \$100 wholesale order with her discount and then another \$125 order after that all in June, bringing her accumulated production for THAT month over \$225 wholesale, which resets her back to A1 status again. August then becomes her A2 status month.

Christi Rossi

212 HAVERFORD CT, DEBARY, FL 32713

VISIT BEEZ.PINK OR
SCAN QR CODE FOR
IMPORTANT INFO &
LINKS TO BOOK TIME TO
CONNECT WITH CHRISTI



SCAN HERE

**Million \$
MONDAY**

WEEKLY HYDRASESSIONS
Requests samples &
reserve your spot today!

All consultants and guests join us LIVE
for Pampering, Product Knowledge,
Recognition, & Tons of Fun!

Monday Nights
6:00pm-
8:00pm

JOIN US LIVE
ON **zoom**
Login: beez1
(all lowercase)

Directors-in-Qualification



Elite Team Leaders



Team Leaders



Star Team Builders



Senior Consultants



Blessed BeelieverZ



Janel Mills Zory Hall Jodie Cooper Ada Anderson

Cheryl Davis Lynelle Colon Audrey Sylvain Pauline Doan Luz Melendez Cynthia D'Andrea Lesley Bontrager Martha Woods