

Thank you for Being my Hostess!

Making Your Girl's Night Out a Huge Success!

FALL in L.O.V.E. with Mary Kay

& earn HUNDREDS in FREE PRODUCT!

YOUR REWARDS

L = **Let's Party!**-when we have 2 future bookings from your Party
= **\$25 FREE PRODUCT**

O = **Orders!**-For every \$250 in orders from the party = **\$25 FREE PRODUCT**
Example: \$500 party=\$50 in free products

V = **V.I.P.** - Have 5 Very Important People at your party = **\$25 FREE PRODUCT**
When 5 adults attend your party that don't already have a beauty consultant, you get 25% off ALL glamour for a year starting the day after your party.

E = **EXACT Date**-Hold on the exact date you booked! = **\$25 FREE PRODUCT**

 **Additionally, you can earn a \$100 free product bonus for EVERY \$100 in outside sales before the party. Plan ahead, engage your guests, and enjoy the fabulous rewards that come with sharing the Mary Kay experience!**



TIPS:

- Invite 10 to 15 guests to insure a great group will come, let them know we will begin on time.
- Let them know I will be contacting them to ask them some questions so I know what to sample with them.
- After the initial call to invite them, call them the day before to remind them of the time, and advise them on how to show up prepared based on tips from your consultant.
- Obtain outside orders

Who to invite? Who do you know who-

- Likes to try new things
- Loves makeup
- Enjoys looking good
- Has great skin
- Has troubled skin
- Just had a baby
- Just had a promotion
- Are friends you don't see often
- Loves to be pampered
- Is getting married
- Anyone from anywhere

