

Time to Party!

Details...

Date: _____

Time _____

Location _____

Tips for a great party...

- ° Invite 10-12 special girlfriends to attend knowing that only 6-7 will be able to attend. Invite guests personally.
- ° Keep refreshments light! Plan to serve them at the end of the event while I am meeting with guests individually.
- ° Call or text everyone the day before the party to remind them of the time.
- ° Have a place (with a table) to have the makeovers and a separate place for individual closings in mind.
- ° I will arrive 30 minutes early to set up and prepare.
- ° Don't forget to use Look Books to get outside orders for anyone who cannot attend. This will give you credit towards your total sales, thus giving you more freebies!
- ° For outside orders feel free to connect them directly with your beauty consultant to further explain products and calculate/take payments.
- ° Encourage your friends to schedule future parties to earn more free hostess perks
- ° Let them know that products will be available to take home after the pampering session. I accept cash, check, cards, Venmo, or Zelle.

relax, have fun & pamper yourself!

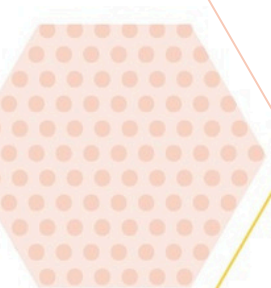
Because this is my business and I LOVE what I do, I will be there rain, sleet, snow or shine! Thank you for allowing me to count on you too! I feel blessed to be able to pamper you & your friends! If something drastic comes up & you need to reschedule, please do so 48-72 hours in advance, if possible so I may fill that time slot again.

scripts text...

"Hey.... I'm hosting a Mary Kay party!
Come pamper your skin and have some
laughs with us. Will you join the fun?!"

call...

Hey... I'm really excited to be hosting a Mary Kay party! You being there will make it that much better. They're super fun and you will get to pamper yourself. Will you join us?



party details

guest list...

[illegible]

consultant information...

Case no.	Age	Sex	Occupation	Family size
1	25	Male	Student	3
2	30	Female	Homemaker	4
3	35	Male	Teacher	2
4	40	Female	Nurse	3
5	45	Male	Engineer	2
6	50	Female	Homemaker	4
7	55	Male	Retired	3
8	60	Female	Homemaker	2
9	65	Male	Retired	3
10	70	Female	Homemaker	2
11	75	Male	Retired	3
12	80	Female	Homemaker	2
13	85	Male	Retired	3
14	90	Female	Homemaker	2
15	95	Male	Retired	3
16	100	Female	Homemaker	2
17	105	Male	Retired	3
18	110	Female	Homemaker	2
19	115	Male	Retired	3
20	120	Female	Homemaker	2
21	125	Male	Retired	3
22	130	Female	Homemaker	2
23	135	Male	Retired	3
24	140	Female	Homemaker	2
25	145	Male	Retired	3
26	150	Female	Homemaker	2
27	155	Male	Retired	3
28	160	Female	Homemaker	2
29	165	Male	Retired	3
30				

wish list

[illegible]

let's party! Mary Kay Hostess Plan

FALL in L.O.V.E. with Mary Kay

& earn HUNDREDS in FREE PRODUCT!

YOUR REWARDS

L = **Let's Party!**-when we have 2 future bookings from your Party
= **\$25 FREE PRODUCT**

O = **Orders!**-For every \$250 in orders from the party=**\$25 FREE PRODUCT**
Example: \$500 party=\$50 in free products

V = **V.I.P.** - Have 5 Very Important People at your party =**\$25 FREE PRODUCT**
When 5 adults attend your party that don't already have a beauty consultant, you get 25% off ALL glamour for a year starting the day after your party.

E = **EXACT Date**-Hold on the exact date you booked! = **\$25 FREE PRODUCT**

 Additionally, you can earn a \$100 free product bonus for EVERY \$100 in outside sales before the party. Plan ahead, engage your guests, and enjoy the fabulous rewards that come with sharing the Mary Kay experience!



TIPS:

- Invite 10 to 15 guests to insure a great group will come, let them know we will begin on time.
- Let them know I will be contacting them to ask them some questions so I know what to sample with them.
- After the initial call to invite them, call them the day before to remind them of the time, and advise them on how to show up prepared based on tips from your consultant.
- Obtain outside orders

Who to invite? Who do you know who-

- Likes to try new things
- Loves makeup
- Enjoys looking good
- Has great skin
- Has troubled skin
- Just had a baby
- Just had a promotion
- Are friends you don't see often
- Loves to be pampered
- Is getting married
- Anyone from anywhere



love what you do!

Start your success story today!

Money

The 50% commission on sales is the highest in the direct selling industry. Team building commissions and bonuses make Mary Kay an open ended opportunity for women.

The company

Mary Kay is considered to be a premier brand of skincare, being listed #1 in the world in skin care and cosmetics direct sales for 3 years and running. With our 100% customer guarantee and quality products we also earn high marks and pride ourselves on our customer loyalty for product usage.

Pretty perks

Quarterly prizes, yearlong prizes like trips, diamonds and more! If leadership is for you then you can earn the use of a career car, which include the Chevy Trax, The Chevy Equinox, or the pink Cadillac! Or you can choose cash!

Be your own boss

Most people would say the most sought after commodity is time. Mary Kay allows you to set your own schedule around you family and other duties. If you learn to balance your time with your career, the sky will be your limit.

Confidence

We often say you can't put a price tag on self-confidence....and that's the truth! Mary Kay training allows a woman to grow her confidence while learning to be a professional beauty consultant & master communication skills, time management skills and much more!

Products

Not only do we stand behind our products 100%, but the company stands behind all beauty consultants with a 90% buy back guarantee. We do not test on animals and we are proud to make our products in the U.S.

