

share a little bit about yourself

Name _____

Phone _____ Consultant's _____ Name _____

Address _____

City _____ State _____ Zip _____

Email _____ Birthday _____

What is one thing you would change about your skin? _____

When it comes to a special day in your life, who would you like to list as your favorite gift giver?

1) Name _____ Contact _____ Relationship _____

2) Name _____ Contact _____ Relationship _____

fabulous friends game

Give your sweet, cutest, girlfriends & family members the gift of an
Ultimate Pampering Session, goodie bag & Gift Card!

Write their name & phone number! **Must be 21 or older.*

1 _____

2 _____

3 _____

4 _____

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24 _____



discover what you love

Let's make a list of the products that you love! And it's okay if your answer is everything!

Everyone gets a free follow-up appointment. Check what you are most interested in having

Color/Makeup ☐ Spa ☐

What works best for you? Weekend _____ Weekday _____ Weeknights _____

Share your follow-up appointment with ... Just me ☐ Me + 2 ☐ Me + 5 or more ☐

Have TWO or more friends join us and you can earn your products! Ask me how today!

The Mary Kay Opportunity

Could a Mary Kay business be right for you?

Place an "X" next to the two personality types that describe you the most:

..... Personality 1

Quick decisions Likes
to manage Likes
power/authority
Values time

..... Personality 2

Loves to talk
Motivational
Enthusiastic
Likes recognition

..... Personality 3

Loyal
Slow to change
Security minded
Goes by the rules

..... Personality 4

Perfectionist
Serious
Analytical
Takes time to change

What means the most to you in your life right now?

From everything you heard today about the Mary Kay opportunity, what was the most appealing?

If you had an extra \$100+ a month, what would you do with it? How would it benefit you?

What questions or hesitations do you have about the Mary Kay opportunity?

Based on what you heard today what is your interest level in starting your own Mary Kay Business?

**Sign me up! I'm
ready to make some
extra money!**

**Let's talk, I have
some questions.**

**Not right now, keep
me as a fabulous
customer.**

